



## *[ Library Licence Health Check ]*

A new service from Simon Inger Consulting to help you keep your journals licence current and relevant to the changing needs and capabilities of the world's libraries.

### **Is My Licence Healthy?**

Many librarians admit to signing publisher licence agreements that they know they are going to break. It's because many publisher agreements contain clauses or technical requirements for the library that either cannot be met or breach local laws, e.g. data privacy. Rather than breaking a licence or negotiating on problem areas, some libraries take the decision to not subscribe, and so cost you significantly in lost revenues, particularly in growth countries where the technological infrastructure is so different to what publishers know and understand.

In addition, tricky questions and areas of ambiguity, such as those listed below, can make producing a healthy licence that works for both parties a challenging exercise:

- How big is a site?
- What counts as multi-national?
- What jurisdiction can be used for the licence?
- Can I limit access to individuals from particular locations?
- Can I ask libraries to ensure licence compliance by their patrons?
- What is the policy on text mining?

### **Time for a Check-up**

Your legal team has probably constructed a licence that protects your interests absolutely, but may not be workable for libraries. Our Health Check will highlight licence paradoxes, check your library licence is up to date with current best practice, and suggest alternative workable models that you can subsequently put to your legal team for consideration. We will make it easier for you to reach agreement with libraries.

## The Treatment

Submit your licence to us and we will provide you with a report which incorporates a list of problematic areas in your agreement with alternative suggested measures where appropriate. In addition, if we think your licence is missing key areas of new developments, we will highlight these too, and suggest some appropriate wording.

## Why Us?

Simon Inger, Tracy Gardner, and Tabitha Park have a wealth of experience in library licences. Tabitha is a publisher licence specialist and has many years of experience with leading publishers. Through their training organisation, Renew Training, Simon and Tracy are frequently engaged with librarians and publishers in troubleshooting unworkable access agreements. In addition, their consultancy work with publishers often involves designing pricing and access conditions appropriate to the specific publisher's size and global reach.

## Pricing

This service has a simple fixed price of US\$5000/£3000/€3600

## I haven't got a licence – what should I do?

**Let's talk!** Even if you only have non-binding web-site terms and conditions, we can take the spirit of it and work it up into a suggested library licence.

### Contact

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